

Management Consultancy Framework Two (MCF2)

RM6008

This document provides an overview of the Lots available under the Management Consultancy Framework Two (MCF2).

The “Framework Agreement Specification” is available on the Management Consultancy Framework Two [website](https://ao-dochttps:/ccs-agreements.cabinetoffice.gov.uk/contracts/rm6008s-smartbar.appspot.com/webdav/18b4bfd0-7b21-4ae6-91b1-f6b5f5abe1c2/1eWTYQkZuD1p17MZVxB_2z4V1E8t0X4bp/MCF2%20Lot%20descriptions%20RM6008%20v0.2.docx).

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| Phase  | LOT TITLE  |
| Lot 1 | [Business consultancy services](#_Business_consultancy_services) |
| Lot 2 | [Procurement, supply chain & commercial consultancy services](#_Procurement,_supply_chain) |
| Lot 3 | [Complex & transformation consultancy services](#_Complex_&_transformation) |
| Lot 4  | [Strategic consultancy services](#_Strategic_consultancy_services) |

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| [Business consultancy services](#_Lot_2.1_1) |
| Provision of objective Business Consultancy advice relating to strategy, structure, management or operations of an organisation, in pursuit of its purposes and objectives. Such advice will be provided outside the ‘business-as-usual’ environment when in-house skills are not available and will be time-limited. Consultancy may include the identification of options with recommendations, assistance with or delivery of, the implementation of solutions. * **Business case**
* **Business consultancy**
* **Business policy strategy**
* **Business sourcing**
* **Capability development**
* **Change management**
* **GDPR**
* **HR**
* **ICT**
* **New service development**
* **Options appraisal**
* **Policy review**
* **Project management**
* **Risk & opportunity management**
* **Risk and compliance**
* **Sales & marketing**
* **Sustainability**
* **Value for Money reviews**

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| Procurement, supply chain & commercial consultancy services |
| **The provision of objective procurement advice including establishing procurement strategies****These may include advice and delivery of:****Complex commercial procurement transactions, strategic, operational and dedicated large scale deployments. Procurement processes which may include but not limited to: requests for information, pre-qualification questionnaires, invitation to tender, specification and drafting. Transactional functional services which may include but not limited to: purchase to pay, purchase orders, contract management, automation, digitalisation or administering work, structuring of commercial models, which may include but not limited to: private finance initiative/public finance initiative/joint ventures/public private partnership and social economic partnerships.*** **Category management**
* **Commercials**
* **Ecommerce**
* **Financial advice**
* **Market analysis**
* **Outsourcing**
* **Procurement methodologies**
* **Procurement process**
* **Risk mitigation**
* **Risk/payment profiles**
* **Sourcing strategy**
* **Stakeholder management**
* **Supplier performance management**
* **Supplier relationship**
* **Supply chain & logistics**
* **Tender analysis**
* **Transactional procurement**

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| [Complex & transformation consultancy services](#_LOT_4) |
| Advice and/or delivery of multi discipline multiple work streams/programmes or portfolios of work. Programmes or portfolios of work across the public sector which are complex, multi-disciplinary, transformational and large scale Lead/support for Customers in the design, construction and implementation of dynamic, multiple work stream and interdependent projects. * **Asset management**
* **Change management**
* **Complex programmes**
* **Organisation design**
* **Performance improvement**
* **Portfolio management advice**
* **Programme management**
* **Risk & compliance**
* **Stakeholder management**
* **Structural reviews**
* **Supplier side advisory services**
* **Supplier side programme delivery**
* **Transformation management**

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| [Strategic consultancy services](#_LOT_5_1) |
| **The provision of strategic objective advice including advice relating to corporate strategies, appraising business structures, Value for Money reviews, business performance measurement, management services, product or service design, and process and production management.****Services are likely to include providing high level strategic advice to permanent secretaries, ministers and other senior civil/public servants, they may result in: Proposals to Customers which are based on insights, intelligence and expertise, academic research, papers written and published.** **Advice to support government direction or policies, as above based on knowledge and consultancy capabilities introduction of best practice and market leading advice to government. Diagnostic and analytical support for public sector leadership / management. Assignments to develop and or enhance business strategy in support of delivery of business goals.** * **Appraising business structures**
* **Benefit studies**
* **Business case**
* **Business intelligence**
* **Business process reengineering**
* **Change management**
* **Competition policy**
* **Data and analytics**
* **Environmental strategy & policy**
* **Joint ventures**
* **Market studies & analysis**
* **Mergers, acquisitions & disposals**
* **Regulatory advice**
* **Skills analysis**
* **Strategic advice**
* **Sustainability**

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